

1 LOUISIANA USED MOTOR VEHICLE COMMISSION
2 STATE OF LOUISIANA
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7 REGULAR MEETING
8 MAY 20TH, 2019
9 BEGINNING AT 9:30 A.M.
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12 3132 VALLEY CREEK
13 BATON ROUGE, LOUISIANA
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24 REPORTED BY:

25 BRITTANY E. VIDRINE, CCR, RPR

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APPEARANCES

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3 CHAIRMAN:

4 MR. JOHN POTEET

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6 COMMISSIONERS PRESENT:

7 MR. RICKY DONNELL

8 MR. GEORGE FLOYD

9 MR. MATTHEW PEDERSEN

10 MR. HENRY "DARTY" SMITH

11 MR. DINO TAYLOR

12 MR. RICHARD WATTS

13 MR. TONY CORMIER

14

15 REPRESENTING THE LOUISIANA USED MOTOR VEHICLE

16 COMMISSION:

17

18 ROBERT W. HALLACK, ESQ.

HALLACK LAW OFFICE

19 13007 JUSTICE AVENUE

BATON ROUGE, LA 70816

20

21 SHERI MORRIS, ESQ.
DAIGLE, FISSE & KESSENICH, PLC
8480 BLUEBONNET BOULEVARD, SUITE F
22 BATON ROUGE, LA 70810

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1 APPEARANCES (CONTINUED)

2

3 ALSO PRESENT:

4 MS. KIM BARON

5 MR. DEREK PARNELL

6 MS. MONA ANDERSON

7 MS. EMILY DOMANGUE

8 MR. BRANDON SHELVIN

9 MR. JAMES D. "JD" FAIL

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1 CHAIRMAN POTEET: The pledge first.

2 (Pledge recited.)

3 CHAIRMAN POTEET: Kim, roll call.

4 MS. BARRON: I'm trying to get my
5 agenda. It's not cooperating with me
6 here.

7 John Poteet?

8 CHAIRMAN POTEET: Here.

9 MS. BARRON: George Floyd?

10 MR. FLOYD: Here.

11 MS. BARRON: Tony Cormier?

12 MR. CORMIER: Here.

13 MS. BARRON: Matthew Pedersen?

14 MR. PEDERSEN: Here.

15 MS. BARRON: Richard Watts?

16 MR. WATTS: Here.
17 MS. BARRON: Steve Olave?
18 MR. OLAVE: (No response.)
19 MS. BARRON: Ricky Donnell?
20 MR. DONNELL: Here.
21 MS. BARRON: Darty Smith?
22 MR. SMITH: Here.
23 MS. BARRON: Dino Taylor?
24 MR. TAYLOR: Here.
25 MS. BARRON: Jeffrey Britt?

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1 MR. BRITT: (No response.)
2 MS. BARRON: Mr. Chairman, we have a
3 quorum.
4 CHAIRMAN POTEET: Very good. Anyone
5 here today for public comments?
6 MS. BARRON: We do not. There was
7 supposed to be someone coming, but I
8 guess they didn't make it.
9 CHAIRMAN POTEET: Changed their
10 mind?
11 MS. BARRON: We had two people,
12 actually, and neither one of them showed

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up.
CHAIRMAN POTEET: Okay. Next thing
on the agenda is the adoption and
approval of the minutes. We have minutes
from February and March. Hopefully
everybody has had a chance to read these.
Are there any comments on these or
changes, suggestions?
MR. TAYLOR: I make a motion we
accept them, February and March.
MR. SMITH: I'll second.
CHAIRMAN POTEET: I have a second
here. All in favor say, "Aye."

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("Aye" in unison.)
CHAIRMAN POTEET: Any opposed?
(No response.)
CHAIRMAN POTEET: Next thing is Mona
with her financial report. She's got two
months worth.
MS. ANDERSON: If you'll turn in
your binders to the financial statements
for the month ending March 31st. We're
just going to kind of run through March

11 and then go on to April.

12 So on page one, the cash in the bank
13 was \$2,310,968. Accounts receivable
14 hearing fines was \$241,007. At the
15 bottom of the page the current
16 liabilities were \$57,107.

17 On page two, the deferred revenues
18 were \$265,655, and the total liabilities
19 are \$4,134,543.

20 Turning on to page three, the
21 statement of revenues, expenses and
22 changes in net position, both the
23 month-to-date and the year-to-date total
24 revenues were higher than the prior
25 period. Fee revenues were lower,

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1 however.

2 On pages four and five, the expenses
3 were \$15,300 higher than last year.

4 And on page five, the year-to-date
5 net position was \$306,995, which is
6 approximately the same as what it was the
7 prior year.

8 On page six, the four year revenue
9 comparison, page six and seven compares
10 the last four years of revenue that we've
11 received.

12 Page eight has a comparison of the
13 expenditures in two major categories.

14 And page nine is your March CD
15 statement, and there were no changes in
16 that.

17 On page ten is the accounts
18 receivable hearings report. The -- we
19 had fines of \$82,800 assessed, and the
20 payments were \$9,452.84.

21 The Attorney General's office
22 collected some money from the account for
23 Shawn Calvit, which that was a 2014
24 account, and that had been written off.
25 So we logged it back into the books as a

8

1 receivable, and you can see the payments
2 and the writeoff is -- it's really an
3 expense. That's the expense that the
4 Attorney General's office charges for the
5 collection.

6 For the end of the month, the
7 balance and the accounts receivable
8 hearings was \$241,007.48.

9 You want to approve in between?

10 CHAIRMAN POTEET: Yeah, let's go
11 ahead. Does anybody have a motion to
12 approve the March statements?

13 MR. CORMIER: I'll make a motion to
14 approve.

15 CHAIRMAN POTEET: Tony.

16 MR. WATTS: I'll second.

17 CHAIRMAN POTEET: Second from
18 Mr. Watts.

19 All in favor say, "Aye."

20 ("Aye" in unison.)

21 CHAIRMAN POTEET: Any opposed?

22 (No response.)

23 CHAIRMAN POTEET: All right. Let's
24 look at April.

25 MS. ANDERSON: If you'll move on to

9

1 the April statements, on pages one and
2 two is the statement of net position.

3 The total current assets were \$3,218,100
4 and of that, the cash in the bank was
5 \$2,277,356.

6 Accounts receivable from hearing
7 fines was \$238,707.

8 At the bottom the current
9 liabilities were \$62,973. Of that,
10 43,981 was the total for the benefits
11 payable, and the remainder was the
12 accounts payable claim against bond
13 payable and escrowed fines.

14 On page two, the deferred revenue
15 for 2020 totaled \$270,255.

16 On pages three through five is the
17 statement of revenue expenses and changes
18 in net position. The month-to-date
19 revenue was higher than 2018. Both
20 auction fee revenue and interest on our
21 bank accounts were higher than they were
22 last year.

23 And on pages four and five, the
24 month-to-date expenses were nearly the
25 same as they were in 2018. Year-to-date

1 expenses were \$95,000 higher due to
2 increases in salary, benefits, legal
3 expenses, so on and so forth.

4 The telephone expenses include some
5 one-time expenses for the conversion of
6 our new phone system. We could no longer
7 purchase the parts for our current
8 system, and that caused the maintenance
9 agreement on that system to increase. So
10 we're going with a new hosted system,
11 which will be provided and maintained by
12 our IT consultant company, Transformyx.

13 Year-to-date net position was
14 \$258,099.

15 Again, on page five and -- I'm
16 sorry -- yes, on page six and seven are
17 the four-year revenue figures and a
18 chart, and on page eight is the
19 comparison between the expenditures to
20 budget. We'll be reviewing the budget
21 for possible amendments next month.

22 Page nine is the certificate of
23 deposit summary. We had two CDs with
24 Chase that matured, and that -- the rates

25 increased to 1.83 and 1.87, respectively.

11

1 On page ten is the accounts
2 receivable hearings report. Since we did
3 not have an April meeting, there were no
4 fines assessed. Three-hundred dollars
5 was collected from dealers. And on that
6 Calvit account, we collected \$1,572.56
7 and paid the attorney general their fees
8 from that. The balance at the end of
9 April was \$238,707.

10 So unless anyone has any questions,
11 that concludes my report, Mr. Chairman.

12 MR. SMITH: I'll make a motion.

13 CHAIRMAN POTEET: I have a motion.
14 Need a second.

15 MR. DONNELL: Second.

16 CHAIRMAN POTEET: All in favor say,
17 "Aye."

18 ("Aye" in unison.)

19 CHAIRMAN POTEET: Any opposed?

20 (No response.)

21 CHAIRMAN POTEET: All right. Thank

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you.

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MS. ANDERSON: Thank you.

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CHAIRMAN POTEET: Let's see. Where

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are we? Next on the agenda, we have a

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presentation from Emily with the

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Louisiana Independent Auto Dealers

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Association. Emily.

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MS. DOMANGUE: Good morning,

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everyone. As we all know, continuing

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education has been an ongoing goal for

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the Louisiana Independent Auto Dealers

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Association and the Louisiana Used Motor

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Vehicle Commission.

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Today we have a -- some examples of

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what we've been working towards. We

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realize that nothing can be voted on yet

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as the rules and regulations have not yet

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been agreed upon. But we do want you to

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see what we've got in the works that way

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when rules and regulations are put in

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place, we'll be able to move forward.

18

So with that being said, I'm going

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to switch places with Kim. And this is

20 our brand-new website. So I'm going to
21 show you just a little bit of -- not the
22 entire course. And there's a flowchart
23 in each of your packets that kind of
24 explains how the dealer will come to the
25 site and the log-in process and all those

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1 sorts of things.

2 And y'all forgive me, I'm used to a
3 Mac computer, so I'm probably going to
4 struggle a little bit.

5 All right. So this is your welcome
6 page, and this shows your four sections.
7 So that section one is licensing and
8 renewal information. Section two is
9 location requirements. Section three is
10 documentation responsibility. And
11 section four is license plates and
12 temporary tags.

13 So I'm going to go through the last
14 two sections with you. You'll notice at
15 the end of each section there's a
16 rubber-to-the-road wrap up. That kind of

17 just reviews some of the information.

18 It's not an actual test, but just a

19 review for the dealer.

20 So we're going to start here. We
21 will have -- so this is going to be
22 available in Spanish and in English, and
23 so the dealer will have a choice. And
24 there's going to be a voiceover.

25 Although, there are some things that are

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1 changing -- so Derek and I had spoken
2 about that previously -- we didn't want
3 to go ahead and do the voiceover and then
4 have to immediately go back and change
5 it. So imagine a voiceover. I would do
6 it, but then it would sound like Disney
7 World had a part in it.

8 We do cover the monthly reports of
9 the vehicles sold and leased, so
10 hopefully we can get more dealers
11 compliant with that. And I'm just going
12 through this very quickly so you can get
13 to the testing portion. But I wanted to
14 give you an idea of some of what's

15 covered. And as things change, we can
16 change within the system. In just two
17 business days, we can have it updated.

18 So ultimately, the dealer will have
19 all of this information read to them.
20 We've given examples of what the proper
21 documents look like. And they're kind of
22 forced, especially when the voiceovers
23 are added, to stay on the page and
24 hopefully soak in some of the
25 information.

15

1 It talks about buyers guides on the
2 windows. I know that's another big thing
3 that a lot of them get frustrated because
4 they're fined.

5 Okay. So now, finance documents, we
6 just go over the difference between
7 in-house and rent-to-own. There's some
8 good information in that table. But I'm
9 moving quickly for you. I'm sort of
10 thinking maybe I shouldn't have picked
11 the longest chapter to go through.

12 All right. And so this is an
13 example of rubber-to-the-road review.
14 Each section ends with one to five
15 questions. The answers automatically
16 appear, but it's just an opportunity to
17 kind of prep the dealer for the test at
18 the end. So you have kind of a mix of
19 true or false. There's some situational
20 questions, as well, where it's
21 "Ms. Dealer sold a car 30 days ago," and
22 those sorts of things, where the dealer
23 has to truly put themselves in a
24 situation and figure out what they're
25 supposed to do.

16

1 And I promise section four is very
2 quick. So this is an example,
3 "Ms. Dealer sold a 2009 Chevrolet Impala
4 to Mr. Smith 21 days ago; however, when
5 the bank called to verify Mr. Smith's
6 employment, they learned that he had quit
7 his job prior to purchasing the vehicle
8 and are unable to fund Ms. Dealer.
9 Because of Mr. Smith's dishonesty about

10 his employment, Ms. Dealer has to cancel
11 the sale and demand the vehicle back.
12 When Mr. Smith returns the vehicle,
13 Ms. Dealer realizes he has driven over
14 1,000 miles in the last three weeks. Can
15 Ms. Dealer legally deduct the mileage
16 from Mr. Smith's down payment"? Yes,
17 because Mr. Smith's dishonesty caused
18 Ms. Dealer not to be able to fund it. So
19 just a little mixture.

20 CHAIRMAN POTEET: So are there ten
21 questions at the end of each section,
22 or --

23 MS. DOMANGUE: No, there's three to
24 five questions that are review questions
25 at the end of each section designed just

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1 to summarize what they learned and kind
2 of make sure that it's sinking in. And
3 then there's a test of ten questions at
4 the end once you've completed --

5 CHAIRMAN POTEET: At the end of all
6 of the sections?

7 MS. DOMANGUE: Right. That's why
8 we're going through section three and
9 section four. I already had section one
10 and two checked off, because otherwise
11 this would be very lengthy. And then
12 we'll go through the test at the end.

13 So section four is license plates
14 and temporary tags. It's super short.
15 That's why we didn't just show you this
16 one.

17 Just going over where tags have to
18 be registered and what they can -- what
19 they should be doing with the tags, if
20 the tags are stolen that it needs to be
21 reported, and all those sorts of things.

22 And they go over dealer inventory
23 plates and what to do with five-day tags.

24 And this will be far more engaging
25 when there's a proper voiceover. So

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1 we're at another review section. And
2 congratulations, you've successfully
3 completed the training portion of the
4 course.

5 So we'll go into this. There's ten
6 questions. They'll actually pull from a
7 bank of 50 questions randomly, so if the
8 dealer should fail the test, then they'll
9 go back in and then we'll have the exact
10 questions. They also won't be able to
11 hand it to their Mr. Dealer friend at the
12 auction and say, "Hey, I've got the
13 answers." I'm not saying they would do
14 that. I'm just putting things in place.

15 So "Mike obtained a salespersons
16 license when he went to work for John Doe
17 Imports on April 1st, 2019. When will
18 Mike's salespersons license expire"? And
19 he's got a few choices. Anybody know the
20 answer? It's December 31st, 2019.

21 "Linda has worked as a salesperson
22 for XYZ Auto Sales in Baton Rouge for the
23 last ten years. Unfortunately XYZ Auto
24 Sales is going out of business, and Linda
25 accepted an offer with Big Time Motor

19

1 Sports. Is Linda's current salespersons

2 license valid for her new position"? No.
3 You have to get a new salespersons
4 license.

5 "Joe just retired from the oil
6 industry and has decided he wants to open
7 a car lot in Houma. It's going to be a
8 small operation, so he's not planning to
9 hire any staff. He's going to buy the
10 inventory and sell it himself. Since Joe
11 has his dealers license, does he need his
12 salespersons license, as well"?

13 CHAIRMAN POTEET: Yes.

14 MS. DOMANGUE: We've got some smart
15 kids in the class.

16 CHAIRMAN POTEET: We're going to
17 make them all take it only they don't get
18 to have ten random questions. It's all
19 50 questions.

20 MS. DOMANGUE: Answer all 50
21 questions to stay on the Commission.
22 Sorry guys.

23 CHAIRMAN POTEET: Some might fail on
24 purpose.

25 MS. DOMANGUE: "Maria works Monday

1 through Friday as a salesperson for Gas
2 it Up and Go Auto Sales. Recently Maria
3 was asked to work Saturdays as a
4 salesperson for Good Deal Motor Sports.
5 Maria could really use the extra money.
6 And legally can Maria accept this
7 position"? "Yes, as long as she acquires
8 a separate salesperson license." "No
9 salesperson can only hold one valid
10 salesperson license at a time." "Yes, as
11 long as the two dealerships are under the
12 same trade name." Or D, B and C. This
13 one almost got me. So it's actually B
14 and C. She can only have one valid
15 salesperson license, but if the two
16 dealerships are under the same trade
17 name, then it's okay.

18 So "Jeremy owns Alexandria Auto
19 Sales. Unfortunately, Jeremy has a
20 really difficult time keeping a
21 salesperson. In the last two months,
22 Jeremy has had three salespeople quit or
23 get terminated. Whose responsibility is

24 it to void the salesperson's license with
25 the LUMVC? It is always the dealer's

21

1 responsibility.

2 "How much does a salespersons
3 license cost"?

4 CHAIRMAN POTEET: A.

5 MS. DOMANGUE: There's some
6 give-mes. Hopefully they caught that out
7 of the whole thing. "Louis owns Golden
8 Rides Auto Sales in Shreveport. He also
9 owns multiple convenience stores around
10 town. Louis decided to advertise his car
11 lot by parking multiple vehicles for sale
12 at each of his convenience stores. His
13 brothers agreed that this is a great
14 marketing strategy. Is Louis within his
15 right, or is he in breach of the rules
16 and regulations"?

17 CHAIRMAN POTEET: B.

18 MS. DOMANGUE: Yes. And "Which
19 condition must be present for a five-day
20 revocation notice to be issued to a

21 dealer for abandoning their location"?

22 All of the above.

23 "How long must appropriate records

24 be kept to be in compliance with the

25 LUMVC"? Anybody? Three years.

22

1 CHAIRMAN POTEET: Oh, I was going to

2 say "forever."

3 MS. BARRON: One of the questions is

4 the revocation.

5 MR. HALLACK: Yeah --

6 MS. BARRON: The five day --

7 MR. HALLACK: -- you said that all

8 these things have to be present. I don't

9 think they all have to be present.

10 MS. BARRON: It's either/or.

11 MS. DOMANGUE: It says, "which can

12 be present" --

13 MR. HALLACK: The revocation.

14 MS. DOMANGUE: Let's see if we can

15 go back. "Which condition must be

16 present for the five-day revocation

17 notice to be issued to a dealer"?

18 MR. HALLACK: If you can, Kim, can

19 you read them?

20 MS. DOMANGUE: Oh, I see what you're
21 saying.

22 MR. TAYLOR: It should say, "any of
23 the above" instead of "all of the above."

24 MS. DOMANGUE: Yeah, that's
25 definitely...

23

1 MS. BARRON: It doesn't have to be
2 "all of the above. It can just be "any
3 of the above."

4 MS. DOMANGUE: "Any of the above"
5 would be the correct -- there we go.

6 MR. HALLACK: It did used to say
7 "all of the above."

8 MS. BARRON: It did, but it's
9 changed.

10 MS. DOMANGUE: We'll have to change
11 it to "any of the above."

12 CHAIRMAN POTEET: Did you-guys let
13 anybody know you changed it?

14 MR. HALLACK: I'm sorry?

15 CHAIRMAN POTEET: Did you let

16 anybody know that you changed it? It was
17 a joke, Robert.

18 MS. DOMANGUE: "Juan opened Mardi
19 Gras Motors in May of 2019" -- and this
20 is our last question -- "unfortunately,
21 with minimal inventory, he did not have a
22 single retail sale that month; however,
23 he did make a little cash by wholesaling
24 a few units. Is Juan still required to
25 submit his monthly sales and lease

24

1 report"?

2 MS. BARRON: Yes. Yes.

3 CHAIRMAN POTEET: Yes. C.

4 MS. DOMANGUE: There we go. All
5 right. We scored 100 percent, and we
6 just have one little arrow with all --
7 "any" instead of "all."

8 So congratulations. You passed the
9 test. And a much nicer -- this is just
10 the stand-in --

11 CHAIRMAN POTEET: I've seen worse.

12 MS. DOMANGUE: -- PDF. So it will
13 be printed at this time. And if you

14 refer to your flowchart, at this point,
15 our database is going to keep track of
16 all the dealers who have done the test
17 and what their scores were.

18 Derek and I have talked about having
19 incentive where once a week would be
20 sufficient. In the meantime, the dealer
21 also would get a confirmation email. And
22 just so that we're testing on -- because
23 the course is only ten questions -- or
24 the test is only ten questions, we're
25 going to actually give them an LIADA

25

1 E-book that's going to have all of this
2 information, and they can have that as
3 their resource for the next two years
4 until they have to take the test again.

5 MS. BARRON: Are those questions
6 going to change after the --
7 periodically?

8 MS. DOMANGUE: So these questions
9 are actually -- yeah. I mean, we're
10 going to constantly be updating it. It

LUMVC052019MINUTES.txt

11 can be updated in two business days. But
12 the questions right now are coming from a
13 bank of 50 questions.

14 MS. BARRON: Oh, okay.

15 MS. DOMANGUE: And so not every
16 dealer will get the same questions. Even
17 if we should fail, they're going to be
18 rerouted. They can take the test as many
19 times as they need to. They can take the
20 course as many times as they need to.
21 And we are looking at around a \$95 price
22 point. We think that's fair for what
23 it's going to take for -- what it has
24 taken us to create the course. What it's
25 going to take for us to finish the

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1 course, to maintain the course, and then,
2 of course, as we -- of course -- there's
3 a lot of "of course." And, of course, as
4 we've discussed, we're committed to
5 working with the LUMVC and having a
6 lobbyist on staff full time. To which I
7 have Brandon Shelvin who comes highly
8 recommended. He's working directly with

9 Randy Haynie. And I'm just going to have
10 him say a few words, and then if you-guys
11 have any questions for us, we'll be happy
12 to answer.

13 MR. SHELVIN: Thank you, Emily.
14 Good morning. How's everybody doing this
15 morning?

16 For someone that was in your
17 capacity in a former life, I want to
18 thank you for your service to the State
19 of Louisiana. I commend you-guys for the
20 effort that you-guys take and put out to
21 come to these meetings on a monthly basis
22 and do what you do.

23 For the last 20 years -- there were
24 two things that was part of my life the
25 last 20 years, the car business and

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1 government and politics. I started out
2 in the car business at the age of 20. I
3 first went to work for Acadiana Dodge
4 near the airport in Lafayette, and it was
5 real -- it was a short visit. I worked

6 there for two weeks. I didn't even make
7 it out of the training program, and I was
8 like, "Man, is this really the type of
9 industry I want to go to or I want to
10 stay in." And, you know, more people
11 that was in it -- I had friends in it,
12 and I talked with them about it. Told me
13 the benefits of staying in the car
14 business and possibly making a career out
15 of it, so I'm going to give it another
16 shot. Went to work for Courtesy. That's
17 when the Berons (phonetic) family still
18 owned it. That's before Don Barber
19 essentially bought everything out.
20 Worked there. Went to Lafayette Motors.
21 From Lafayette Motors, I went to Hampton
22 Toyota, and that's when I got my first
23 taste of being able to become a manager.
24 I was in sales for the first 18 months of
25 my car life, and ever since then, I've

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1 been either a finance manager, a finance
2 director or a sales manager.

3 I ended up with Terry McFillan

4 (phonetic) over at Thrifty Car Sales for
5 eight years. We were doing well with
6 that. I was running the Thrifty Car
7 Sales right on Johnston Street, and for
8 some reason I caught a wild hair to get
9 involved in politics. You know, Terry to
10 this day, always kind of asks me, "Why
11 did you do that? We had such a good
12 thing going when you were working there."

13 But nevertheless, in 2007 I decided
14 to run for Lafayette City Parish Council
15 in Lafayette, Louisiana, and I won at
16 that time. I was 29. I was the youngest
17 ever elected to the Lafayette City Parish
18 Council. I served for eight years and
19 did great. And I even, in 2008, after I
20 won, Terry decided that he wanted to
21 retire and he handed me over the
22 dealership. So I was even a used auto
23 dealer owner, as well, for about 18
24 months. And if any of you-guys in this
25 room can remember, in '08 that's when

1 almost everything started collapsing.
2 The market started drying up, banks
3 started closing down. You know, that was
4 a very tough time in my car life. And I
5 got out of it. Started doing some
6 consulting. But I was still on the city
7 council. And then in 2015 is when I got
8 out. I went back into the car business
9 because, you know, you always go back,
10 kind of, to your first love, and I went
11 and I became a manager for Don's
12 Wholesale. As a matter of fact, Tony and
13 I worked together for a little time over
14 at Don's Wholesale. So I did that.

15 And for the last four and a half
16 years -- and in January I decided that at
17 the age of 41, I wanted to maybe make a
18 career change, you know. I got -- I got
19 older kids, but I also got an 11 year old
20 that I wanted to spend a little more time
21 with and be there. And those of us
22 that's been in the car business know that
23 the hours are very long at times. But I
24 wanted to do that, and I decided that I'm

25 going to go into lobbying. Got myself a

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1 few customers. Got myself a few clients.
2 It's an industry that I already know. I
3 already have relationships built up along
4 the political lines, as well. So if you
5 could imagine, when I first started
6 running for office back in '07, you know,
7 telling people I'm running to be a
8 politician, and also, by the way, they
9 would ask me, "what you do for a living"?
10 "I'm a car salesman." So if you could
11 imagine the kind of grief I got a little
12 bit because car salesmen and politicians
13 sometimes have the same kind of cliché
14 that people always refer to us as.

15 But nevertheless, the car business
16 has provided a great life for my family.
17 Being a city council member has provided
18 long lasting relationships for me.

19 And moving forward, as I continue to
20 work with Emily and LIADA becoming a
21 future lobbyist upon the approval of the
22 continuing education portion, I take my

23 marching orders from Emily and the LIADA
24 board, but also in an indirect way. The
25 fact that LIADA has a working and a

31

1 nurturing relationship with LUMVC is also
2 my responsibility in an indirect way to
3 carry out the common goal for both
4 industries, for both commissions. So I'm
5 committed to doing that. I'm committed
6 to working hard. I'm committed to making
7 sure that I leverage every single
8 relationship to further the common goal
9 for LIADA and also LUMVC.

10 So with that being said, I don't
11 want to take up too much of your time. I
12 will open myself up for any questions or
13 comments that you-guys may have.

14 MR. TAYLOR: I've got a couple of
15 questions.

16 MR. SHELVIN: Yes, sir.

17 MR. TAYLOR: Number one, I believe
18 that there's no other agency in the state
19 that should carry this torch other than

20 LIADA. You've already got a
21 communication with the dealers, so I
22 think y'all should have it.

23 But what does concern me is, we did
24 have a problem in the past with people
25 changing our legislation. We're going to

32

1 ultimately -- our dealers will ultimately
2 be funding the LIADA's continuing
3 education class. Our member -- or our
4 dealers will. What is our assurance that
5 we're not going to have a problem with
6 LIADA in the future, changing our
7 legislation, fighting our legislation,
8 and giving us any problems there?

9 MS. DOMANGUE: Well, quite frankly,
10 we can only afford to have a lobbyist and
11 fight for any legislation with the
12 continuing education course, and you-guys
13 hold the keys to that. So should that
14 become an issue, which it will not, you
15 always have the power to take the
16 continuing education course away from us.

17 But we want to -- and I think most

18 people know that have had any dealings
19 with the LIADA in the last year and a
20 half that we do -- we do want to make it
21 right. We know we had that problem in
22 the past, and that's why we have
23 stressed -- and I think Brandon can tell
24 you -- stressed that we want complete
25 transparency with the LUMVC.

33

1 In your packet you will see that we
2 suggest having a monthly meeting to where
3 we talk about our progress with any
4 representative from the LUMVC that's
5 interested. We also want to be more
6 prepared going into the legislative
7 session, and so we want to look at an
8 annual meeting in the fall or late summer
9 to where we're discussing what our goals
10 are. And we're going to agree upon those
11 goals, and we're not going to take
12 anything to the Capitol that is not
13 agreed upon by both the LUMVC and the
14 LIADA.

15

MR. TAYLOR: Super.

16

MR. SHELVIN: My main goal is to

17

make sure that both parties, both

18

commissions, are on the same page. Any

19

time I'm going to fight on anything

20

that -- I want to make sure that LIADA,

21

LUMVC are on the same page, because we're

22

all working to support the same goal.

23

MR. TAYLOR: Super. Super. And

24

just one other, just, recommendation, we

25

have a new legislation every year, which

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1

the dealer never finds out about it. I

2

think there ought to be another section

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added to that that tells, you know, when

4

they're taking their continuing education

5

that instead of hitting it randomly, that

6

that actually gets addressed, that they

7

actually get to see that new legislation?

8

MS. DOMANGUE: Okay. We do have a

9

"What we do" section, and so we can route

10

it. It is already --

11

MR. TAYLOR: Yeah. It's got to be

12

forced upon us dealers to -- it can't --

13 we can't go hit another tab. It's got to
14 be there.

15 MS. DOMANGUE: So maybe we'll start
16 with what we do, because we could start
17 here. And this actually gives a little
18 history, and we can fill this in however
19 we see fit. This just tells, you know,
20 May 25th, the governor signed that bill,
21 HB 514, into law, and that's where I
22 think -- and so we could actually start
23 the page here, and that way they know.
24 And I think its beneficial for them to
25 know that part of the money that they're

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1 paying for this creates a representative
2 for them at the Capitol. So this could
3 be a good page for this.

4 MR. SHELVIN: And I also think we're
5 going to have a legislative link on the
6 website, as well.

7 MS. DOMANGUE: Correct. On our
8 LIADA page we're going to have -- on our
9 home page we have a link that says

10 "legislative." We're also going to have
11 something in there as well as articles in
12 our Open Road magazine that's bimonthly
13 that goes out every other month. We've
14 been working really hard to kind of be
15 more attentive and just giving more of
16 what's going on locally and what's
17 relevant to the Louisiana independent
18 auto dealer in that magazine.

19 We actually did a writeup on the
20 monthly sales and lease report, because
21 we hear so much about that.

22 MR. SHELVIN: Yeah. We just wanted
23 to make sure we provided you-guys with as
24 much information -- like, for example,
25 when I was on the city council in

36

1 Lafayette, Lafayette had a two-percent
2 rebate that went back to the dealers that
3 the mayor at the time was actually trying
4 to take that away. And I fought for that
5 to make sure that the dealers maintained
6 that. But there's a lot of dealers that
7 had they not known me or known other city

8 council members, they had no idea that at
9 this particular meeting on a Tuesday
10 night that two-percent rebate was going
11 to get taken away from them. So I was
12 wanting to make sure that we provide
13 you-guys as much information as possible
14 to make sure that you-guys have that
15 information.

16 MR. TAYLOR: I hate to be a hedgehog
17 here, guys, but I just had one other
18 recommendation. With the approval of the
19 Board, maybe had commissioned Robert
20 Hallack to study the questions --

21 MS. DOMANGUE: Absolutely.

22 MR. TAYLOR: -- and have him make
23 the corrections to make sure y'all don't
24 make any mistakes.

25 MS. DOMANGUE: Absolutely.

37

1 MR. HALLACK: You know, when we
2 first proposed this, our idea, that --
3 remember, still, there's the initial
4 seminar that is hosted by the Commission.

5 The initial seminar is supposed to
6 educate the dealers on everything in our
7 law. And the initial seminar is a lot
8 longer than this.

9 The purpose of the renewal seminar
10 was to update dealers on changes in the
11 law. That was what we were initially
12 going to get. And I think in some of the
13 original proposals, we had that in there
14 that the renewal was supposed to educate
15 the dealers on any changes in the law and
16 that the initial was supposed to be an
17 overall.

18 MR. PEDERSEN: I personally think
19 that we should have both, because the
20 continuing education, you know, we're out
21 there finding people for this and that,
22 this and that. Even if they take the
23 course 20 years ago and they're not
24 getting a refresher every two years, they
25 don't know about all this stuff.

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1 CHAIRMAN POTEET: I agree.

2 MR. PARNELL: I specifically think

3 the examples of what to do in these
4 situations is a good way to go, because
5 it gives the dealer a chance to think
6 about what's going on in their business
7 practice, and what -- how -- what they're
8 doing to fall within the state law. So I
9 think that is a great idea.

10 MR. PEDERSEN: I do agree with
11 Robert that we should add those things,
12 as well.

13 CHAIRMAN POTEET: How would you --
14 how would you -- would you have a section
15 that says "updates since the last" --
16 "update since the new sessions"? I mean,
17 I agree with that, too, but I also agree
18 with Matt that the problem that people
19 have is if you do take a -- I don't know.
20 Some of these questions, there might be
21 things that -- I took the seminar in 2008
22 and I've never had this situation, or,
23 you know, they don't remember or they
24 just -- they're doing their day-to-day
25 business things. I mean, I run into

1 things all the time, it's like, "Oh,
2 yeah, I forgot about that. I did learn
3 that back in" --

4 MR. TAYLOR: There's three pages of
5 ratifications here that it's proof
6 that --

7 CHAIRMAN POTEET: Yeah. I think it
8 would be a good idea to have a section
9 that says "updates since" -- and however
10 you do that.

11 I want to point out, too, as you
12 were talking, there, I've got a very
13 close friend that owns an auction up in
14 Spokane, Washington, and we were talking
15 when we were at a meeting about two
16 months ago. And we were talking about
17 there -- the Washington Independent Auto
18 Dealers Association. There were a couple
19 of things that he pointed out. Number
20 one, he said I recently went to a meeting
21 and he was talking about a competitor
22 making some kind of a statement about the
23 auction industry, and he said -- and this

24 guy said that in front of 150 dealers. I
25 said, "150 dealers." I said, "You

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1 had" -- I wasn't worried about what the
2 guy said. I said, "You had 150 dealers
3 at a meeting"? And he said, "Yeah, we
4 usually have about 125, 150 at our
5 WIADA." And I said, "Well, that's
6 interesting." And he said, "Yeah, we're
7 very closely tied with the governing
8 commission." I forgot what they call it
9 up there. And he said, "When we have any
10 kind of legislation," he said, "we'll
11 usually have 30 or 40 dealers show up at
12 the legislature." And he was talking
13 about how involved and how connected they
14 are. And as long as I have been on this
15 commission, that's one of the things that
16 we've been lacking, the Independent Auto
17 Dealers Association has not always
18 been -- well, they've been enemies at
19 some times. And I think that the more
20 that you-guys can do in the association
21 to be involved with us -- it doesn't mean

22 you have to agree with us all the time,
23 but to be involved and understand what's
24 going on and how it effects everybody.
25 And even if you only have -- I don't know

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1 how many dealers they have in Washington,
2 but it's a little bit bigger state than
3 us. So let's assume they have maybe
4 twice as many dealers. If we had 50 or
5 75 dealers show up in a meeting, that
6 would make a huge, huge impact. You
7 don't have to have 1,000 or 2,500 or
8 however many we have. Just a good
9 representative group instead of four or
10 nine, you know. And I think that all
11 these things as you work on them, it
12 starts to get -- you get more and more
13 connected. And this kind of is the -- is
14 the linchpin to that. This helps make
15 the connection, I think. And so I look
16 forward to seeing the evolution of the
17 LIADA to become more like that one.

18 And I also note that I have friends

19 in Georgia. And Georgia is very strong.
20 I mean, their IADA is one of the
21 strongest in the country. So it can be
22 done. It can be done.

23 MR. SHELVIN: Mr. Chairman, you're
24 actually correct. When I was on the city
25 council, whenever we had issues and you

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1 would see a room full of your voters
2 looking at you, it makes a difference
3 versus an empty room and, you know, you
4 don't have all that pressure and those
5 eyes saying, you better make the right
6 decision because you're running in a
7 couple of years, and we're going to
8 remember that. And people get up and say
9 that on the microphone. And we actually
10 have to listen to our stakeholders and
11 our voters before making the proper
12 decision.

13 CHAIRMAN POTEET: Does anybody else
14 have anymore questions for either one of
15 our guests?

16 MR. PEDERSEN: Can you -- I think it

17 would be a good idea for all of us to
18 take this course on our own before
19 maybe -- when Robert looks at it, too...

20 MS. DOMANGUE: Oh, absolutely. So
21 our only hold up is that we -- as soon as
22 some of these changes that we talked
23 about a couple of meetings ago are put
24 into place, we want to update that on --
25 with the data that's in there, and then

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1 we're going to add a voiceover, and it
2 will be available in English and Spanish.
3 But, I mean, if you were interested in
4 taking it as is, we can get you logged in
5 for that, as well.

6 MR. PEDERSEN: Yeah. We can wait.
7 I can wait.

8 MS. DOMANGUE: Any other questions?
9 No? Well, I thank you-guys for your
10 time. And there's a lot of information
11 in your little book, so look over it at
12 your convenience.

13 CHAIRMAN POTEET: Okay. Next on the

LUMVC052019MINUTES.txt
14 agenda, ratifications.

15 MR. PARNELL: Commissioners, please
16 find in your packet a chart that
17 illustrates the licensees that were in
18 violation of state law. These cases have
19 been investigated, and I have determined
20 that a public issuance can be served
21 without further administrative
22 proceedings, thus civil penalties were
23 imposed.

24 I will announce the names, as
25 always. And do we have anyone present

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1 from this list?

2 MS. BARRON: I guess I should have
3 checked on that. No, sir.

4 MR. PARNELL: Commissioners, keep in
5 mind, this is over a two-month period,
6 this chart; that's why it looks longer
7 than normal. But let me go through.

8 Devin M. Bell doing business as
9 Big D's Auto Sales from Gonzales,
10 Louisiana. His fine amount is \$700.

11 Danny Smalling doing business as

LUMVC052019MINUTES.txt

12 Jessie's Auto Sales from New Iberia,
13 Louisiana. His fine amount is \$1,100.

14 EMG Motors, LLC, from Broussard,
15 Louisiana. Fine amount is \$1,150.

16 Advanced Auto Imports, LLC, from
17 Lafayette, Louisiana. Fine amount is
18 \$1,200.

19 LA Auto Plex, Inc., doing business
20 as LA Auto Plex from Baton Rouge,
21 Louisiana. Fine amount is \$150.

22 T-Boy's Auto Salvage, LLC, from
23 Arnaudville, Louisiana. Fine amount is
24 \$100.

25 I & C Auto Deals, LLC, from

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1 Lafayette, Louisiana. Fine amount is
2 \$650.

3 Binh Thach doing business as Tam's
4 Auto Sales from Breaux Bridge, Louisiana.
5 Fine amount is \$1,100.

6 Cajun Auto Resales, LLC, from
7 Lafayette, Louisiana. Fine amount is
8 \$100.

LUMVC052019MINUTES.txt

9 Robert H. Miller, Jr., doing
10 business as Southern Wheels from Eunice,
11 Louisiana. Fine amount is \$900.

12 Cars Plus, Inc., from DeRidder,
13 Louisiana. Fine amount is \$1,100.

14 Horace Bernard, Sr., doing business
15 as Bernard's Auto Sales from Lake
16 Charles, Louisiana. Fine amount is
17 \$1,500.

18 Russell Meche doing business as
19 Russell's Auto Sales from Rayne,
20 Louisiana. Fine amount is \$300.

21 Everlasting Auto, Inc., from
22 Plaquemine, Louisiana. Fine amount is
23 \$1,350.

24 Affordable Auto RTO, LLC, from
25 Ventress, Louisiana. Fine amount is

46

1 \$200.

2 Rideaux's Auto Sales, LLC, from
3 Opelousas, Louisiana. Fine amount is
4 \$700.

5 Rame Abusaada doing business as
6 Eagle Auto Sales from Lafayette,

7 Louisiana. Fine amount is \$1,400.

8 The total amount of civil penalties
9 is \$13,700 for the two months discussed
10 above.

11 Commissioners, I ask that you ratify
12 the imposed civil penalties assessed.

13 MR. TAYLOR: I'll make a motion.

14 CHAIRMAN POTEET: Second?

15 MR. WATTS: Second.

16 CHAIRMAN POTEET: All in favor say,
17 "Aye."

18 ("Aye" in unison.)

19 CHAIRMAN POTEET: Any opposed?

20 (No response.)

21 MR. PARNELL: Commissioners, you'll
22 find in the packet as well some charts
23 that illustrate what has been going on in
24 the enforcement division. The first one
25 is the alleged issue counts.

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1 The -- this chart is for March and
2 April of 2019. There were 293 alleged
3 issues. On this chart, you'll see that

LUMVC052019MINUTES.txt

4 the largest number of alleged issues for
5 nondelivery of title was typically always
6 the situation every month.

7 The second document is the case
8 report for March and April. The case
9 report illustrates how many cases were
10 assigned and the month. Those two
11 months, 150 cases were assigned.
12 Thirty-nine cases have been closed.
13 One-hundred and eleven cases remain open.

14 The next document is the
15 department's summary report. The
16 department summary report illustrates how
17 many total cases were closed during that
18 timeframe. There was a total of 60 cases
19 that were closed.

20 Commissioners, I -- we had -- our
21 website was up a little while ago. I
22 hope you-all noticed that it's a new
23 website. We finally got it up and going.
24 We believe it's going to help us out a
25 lot more. We've kind of looked at some

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1 other websites from different agencies

2 around the state and in other states,
3 actually. And so we can just try to
4 figure out how can we pinpoint and make
5 it more dealer-friendly and make it more
6 user-friendly and consumer-friendly, as
7 well. We tried to get as much
8 information out here as we could.
9 Changed the look up. Made it more modern
10 looking. So we're just trying to move in
11 that direction.

12 Other issue, one thing I do want to
13 stress to everyone. A few -- several
14 times we've sent out mass emails to
15 everyone just notifying everyone about
16 the monthly sales reports. I had a
17 discussion with the Department of
18 Revenue. They called me last month and
19 just advised me, "Hey, look, we're going
20 to start really going after these
21 dealers." And that's kind of what we've
22 been doing over the last three years. At
23 first -- I was just doing warnings at
24 first, but then it kind of progressed
25 into we have to really start making sure

1 and -- making sure that we're enforcing
2 what it is that the state is requiring.

3 As I understand, most dealers don't
4 do this. And if any of you are in here
5 now, please make sure you're doing it,
6 because we will -- once we're out
7 there -- it's not something that we just
8 go out there for. But if we're out there
9 looking at something else, that is going
10 to be something that they're going to ask
11 for because of your records.

12 So with that said, that's all I
13 have. Any questions, comments or
14 concerns?

15 CHAIRMAN POTEET: I have a question.
16 This comes up, you know, being in the
17 auction business. I see a lot of dealers
18 on a regular basis, and I get -- and most
19 of them know that I'm on this commission.
20 And there's a common question that comes
21 up. What happens if I get stopped by the
22 police and they want to give me a ticket

23 for something that I know is not illegal.

24 And I always tell them, I say, "You have

25 a complaint about the police, you" --

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1 "about a specific" -- it's usually about
2 plates, by the way, or inspections
3 stickers. I said, "You need to go to the
4 OMV." But I'm not -- I said that the
5 other day, and I wasn't sure that was
6 really the right answer. And, you know,
7 the dealer was explaining to me why he
8 got stopped, and what the police seemed
9 to do. I don't know if they do it at
10 your place, Matt. But they -- sometimes
11 they'll station themselves out -- not
12 right in front of the auction, but if
13 you've ever been to my auction, you know
14 you have to go out onto 190 to get back
15 home whichever way you're going, and
16 they'll be out there waiting.

17 And so does anybody have any
18 suggestions on that? I mean, any -- I
19 mean, I can't...

20 MR. FAIL: Mr. Chairman, as a

21 retired trooper, may I address that?

22 CHAIRMAN POTEET: Did you ever wait
23 outside auctions?

24 MR. FAIL: No, sir. I didn't have
25 to.

51

1 CHAIRMAN POTEET: I'm just checking.
2 "Didn't have to," I like that.

3 MR. FAIL: My answer, I think, would
4 be either if the dealer knows that they
5 are not in violation that perhaps they
6 bring it to the attention of the local
7 prosecutor in that area, the chief of
8 police, the troop commander, the sheriff,
9 whoever it may be in that area, because
10 that law enforcement officer may need to
11 be updated on his training.

12 CHAIRMAN POTEET: That's what I was
13 thinking about when Emily was making the
14 presentation, and it was the one on
15 plates that came up. And I was thinking,
16 "Well, who trains these people who
17 enforce some of these laws." You know,

18 what is the cross-training that goes on
19 with the police forces and organizations
20 like ours or any other.

21 MR. FAIL: In the State Police you
22 would get updates and go through a
23 training seminar on a regular basis. We
24 would have a monthly or a bimonthly shift
25 meeting where we would bring in the guys,

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1 and we would cover some of the laws. And
2 if we had issues like that that needed to
3 be addressed with the troopers, perhaps
4 making stops on vehicles and taking
5 inappropriate action, of course, the
6 tickets would typically be dismissed by
7 the DA, but we would address that issue
8 and, "Hey, moving forward, we need to
9 make sure we're doing the right thing."

10 Typically, with state police we
11 didn't have that kind of issue, because
12 we kind of got the training ahead of
13 time. But if it did happen, we would
14 normally address it in an environment to
15 where it would be our shift meeting, if

16 you would -- biweekly shift meeting or
17 whatever or bimonthly or whatever. And
18 we would address those type of issues.

19 So my suggestion to you is, is when
20 those guys come up and say, "Hey, I feel
21 like I've been done wrong, number one,
22 maybe they need to address it with the
23 supervisor for that shift that's working
24 with that agency. And if they don't get
25 the answers they need from there, then

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1 take it to the prosecutor and the DA,
2 would be my suggestion.

3 MS. BARRON: Okay. We've had them
4 call before, too -- the dealers have
5 called before and asked us to send them
6 the statute about the inspection sticker,
7 for sure. And so we have, on occasion,
8 addressed that, and they take it with
9 them. They just have to end up going to
10 court or whatever. And they take it with
11 them, and it gets dismissed.

12 MR. FAIL: In addition to that,

13 Mr. Chairman, I have had dealers call me
14 in my area with situations where local
15 law enforcement may have been stopping
16 them for having a temporary plate in the
17 back glass and that kind of thing, which
18 is legal, but the local law enforcement
19 didn't realize it was legal. So I would
20 send them the statute that they could
21 refer to for their customer.

22 Now, on that note, being said, a lot
23 of times the customer is not telling the
24 dealer the whole story either. Because
25 in one case where the dealer reached out

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1 to me, I provided them the information
2 and told them -- I said, "Well, just have
3 your customer bring the ticket so you can
4 read it to make sure it's legit," and
5 they never heard back from the customer.

6 MR. HALLACK: Well, I know I've had
7 a couple of dealers in the Alexandria
8 area have called me about Woodworth.
9 Apparently, Woodworth they will stop you
10 for anything.

11 MR. SMITH: Go through there.

12 You'll find out.

13 MR. HALLACK: You've had that
14 problem?

15 MR. SMITH: No. They called and
16 asked me about it.

17 MR. HALLACK: So what did they do
18 about it?

19 MR. SMITH: I called the mayor. I
20 got all the laws on my phone, because I
21 send them to everybody around there, and
22 they dismiss them.

23 MR. PARNELL: There's been several
24 occasions that -- I do want to let
25 you-guys know this, as well -- the local

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1 law enforcement all around the state
2 Stacy and Monte sometimes they're at
3 these conventions, they'll go and speak
4 with the law enforcement, kind of, let
5 them know exactly what we're doing, what
6 we're looking at and make sure that they
7 are understanding what our laws are and

8 how they correlate with what they're
9 doing. So it's happened several times
10 around the state where I've sent them out
11 to let them go talk to these police
12 conventions, and I think that's very
13 helpful, as well. Because in many
14 instances when they're there, they say
15 that the police seemed as though -- that
16 they didn't know exactly what it is that
17 we're doing and what we're enforcing and
18 how we can help and work with each other.
19 So we try to keep a good, close
20 relationship with as many...

21 CHAIRMAN POTEET: When you think
22 about the myriad of laws that we have --
23 so, you know, here we are, we're
24 licensing and regulating dealers, but we
25 really don't do anything with plates.

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1 And then you've got the police force are
2 the ones that are enforcing the rules.
3 So you've got police, you've got OMV,
4 you've got us, and the dealer is kind of
5 caught in the middle sometimes. But, you

6 know, I was just curious as to what is
7 the best way to address something like
8 that. And, I guess, the bad thing about
9 it is -- and, you know, I wonder about
10 this, too: If a policeman writes a
11 ticket, any kind of law enforcement
12 writes a ticket and it's not correct,
13 like in that case, misuse of dealer plate
14 or something, who decides -- it's like,
15 you wrote a ticket here for something
16 that's not correct, not legal that the
17 prosecutor --

18 MR. SMITH: The prosecutor or the
19 dealer...

20 CHAIRMAN POTEET: They go -- okay.
21 Thanks for that. Sorry to drag out the
22 meeting a little bit for that. But I do
23 get a lot of questions.

24 All right. I think the next thing
25 on the agenda is we have a hearing,

57

1 right?

2 MS. BARRON: Yes, we do.

3 CHAIRMAN POTEET: So we need to have
4 a short adjournment maybe for ten
5 minutes.

6 MR. SMITH: I'll make a motion to
7 adjourn.

8 MR. DONNELL: Second.

9 CHAIRMAN POTEET: Let's take ten
10 minutes and come back in for the hearing.

11 (CONCLUDED AT 10:27 A.M.)

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REPORTER'S CERTIFICATE

I, Brittany E. Vidrine, Certified Court Reporter and Registered Professional Reporter in and for the State of Louisiana, and as the officer before whom this meeting was taken, do hereby certify that the foregoing proceedings of the Louisiana Used Motor Vehicle Commission transpired as hereinabove set forth in the foregoing 57 pages.

I further certify that said proceeding was reported by me in the Stenotype reporting method, was prepared and transcribed by me or under my personal direction and supervision, and is a true and correct transcript to the best of my ability and understanding.

I further certify that the transcript has been prepared in compliance with transcript format guidelines required by statute or by rules of the board, that I have acted in compliance with the prohibition on contractual relationships as defined by Louisiana Code of Civil Procedure, Article 1434, and in rules and advisory opinions of the board.

I further certify that I am not an attorney or counsel for any of the parties, that I am neither related to nor employed by any attorney or counsel connected with this action and that I have no financial interest in the outcome of this matter.

This certificate is valid only for this transcript accompanied by my original signature and original required seal on this page.

Baton Rouge, Louisiana, this 10th day of June, 2019.

BRITTANY E. VIDRINE, CCR, RPR
LA CCR No. 2014025

